

Title: Program Impact Pathway of the Positive Deviance/Hearth Interactive Voice Calling Program in a Peri-Urban Context of Cambodia^{1,2,3,4}

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Running Title: Nutrition program in Cambodia using phone calls

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² Abbreviations used: Area Program (AP), Coronavirus Disease 2019 (COVID-19), Design and Implementation Quality Assurance Tool (DIQA), F2F (Face-to-face), Growth Monitoring and Promotion (GMP), Health and Nutrition (H/N), Household (HH), In-Depth Interviews (IDI), International Organization for Migration (IOM), Interactive Voice Calling (IVC), Infant Young Child Feeding (IYCF), Key Informant Interview (KII), Ministry of Health (MoH), National Institute of Public Health (NIPH), Positive Deviance/Hearth (PDH), Positive Deviant Inquiry (PDI), Positive Deviance/Hearth-Interactive Voice Calling program (PDH-IVC), Primary Investigator (PI), Program Impact Pathway (PIP), Village Health Support Group (VHSG), Weight-for-age z-score (WAZ), World Vision (WV), World Vision International (WVI), World Vision International – Cambodia (WVI-C)

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1 **Abstract**

2 **BACKGROUND:** Positive Deviance/Hearth (PDH) is an internationally recognized nutrition
3 rehabilitation program. However, nutritional improvements are inconsistent across contexts. It is
4 unclear if variations are from differences in program design, implementation, utilization, or other
5 contextual factors. Furthermore, few PDH programs have addressed the high time- and work-
6 burden of caregivers and volunteers. To address this, the study integrated interactive voice calls
7 (IVC) with PDH.

8 **OBJECTIVES:** A program impact pathway (PIP) analysis was used to evaluate the secondary
9 outcomes of facilitators, barriers, and contextual factors that influence PDH-IVC design,
10 implementation, and utilization to improve the nutritional status of children in Cambodia.

11 **METHODS:** The study was registered at [clinicaltrials.gov](https://clinicaltrials.gov/ct2/show/study/NCT03399058)[NCT03399058]. A PIP analysis was
12 done on data collected through in-depth interviews with caregivers (n=32), key informant
13 interviews with volunteers (n=16) and project staff (n=3), and surveys of project staff (n=5).

14 **RESULTS:** In design phase, facilitators included quality training, technical support and design
15 tools, community mobilization, and linkage to existing health services. Barriers included poor
16 community mobilization. For the implementation phase, facilitators were good volunteer
17 knowledge, follow-up tools and guidance, supervision, and spot checks of volunteers. Barriers
18 were lack of time and overworked, older caregivers. For the utilization phase, facilitators
19 included family and volunteer support and access to phones while barriers were lack of support,
20 time, and financial resources, low levels of education and old age of caregivers, and inconsistent
21 phone use. Contextual factors included food insecurity and increased childcare responsibilities
22 on grandmothers due to migration of mothers.

23 **CONCLUSIONS:** The PIP analysis identified facilitators, barriers, and contextual factors that
24 may affect the design, intervention, and utilization and elements to consider when designing and
25 implementing IVC interventions for health and nutrition behavior change. When implementing
26 child nutrition programs in Cambodia, supporting interventions addressing mental health and
27 time and resource constraints of elderly caregivers should also be included.

28 **Key Words:** *Positive Deviance Hearth; interactive voice calling; mobile health; COVID-19*
29 *innovation; urban; Cambodia; nutrition; qualitative; mental health; grandmothers*

30 **Teaser Text:** *Interactive voice calling by frontline workers is an innovative approach to replace*
31 *the majority of in-person health and nutrition counseling and messaging, reducing time and*
32 *work burden.*

33 **INTRODUCTION**

34 *Background and Context*

35 Globally 45% of deaths among children younger than five years of age are associated
36 with undernutrition, with the highest number of associated deaths occurring in African and Asian
37 countries (1). Evidence shows that child undernutrition is immediately caused by a child's
38 dietary intake and exposure to diseases, both of which are influenced by the underlying causes of
39 household food insecurity, inadequate care and feeding practices, and unhealthy household
40 environments. In the short term, undernutrition increases the risk of child mortality and
41 morbidity. In the long term, it increases the risk of poor pregnancy outcomes, impaired
42 cognition, and reduced economic productivity (2).

43 In Cambodia, Demographic and Health Surveys show despite rapid economic growth,
44 increased donor funding, and improvement in the quality of maternal and child health care
45 services, the prevalence of stunting, wasting, and underweight among children under age 5

46 remains high, at 32%, 10%, and 24% respectively (3). In the general population, 14.6%
47 experience severe food insecurity. Poor households engaged in agriculture are the most food
48 insecure, relying on markets and foraging for foods, leading to a homogeneous diet primarily
49 consisting of rice (4–6). Most children in Cambodia are fed watery rice porridge rarely enriched
50 with nutrient-dense foods such as vegetables, meat, and fish (6).

51 The Cambodian national economy experienced substantial expansion from 2010 to 2016,
52 accompanied by growth in paid employment opportunities in urban areas, driving an increase in
53 migrant workers by about 140% (7). Women comprise about half of all migrants, the majority of
54 whom go to Phnom Penh to work as factory workers, and are mainly between the ages of 17-35
55 years (7), the prime child-bearing and caring ages for women. While the income boost brings
56 benefits, it is also accompanied by poor breastfeeding and complementary feeding practices
57 because of cost, time, and mothers quickly returning to work (6). While Cambodia has one of the
58 highest rates of exclusive breastfeeding in the Southeast Asian region at 79.9% among babies 0-1
59 month of age, by the time a child is 4-5 months of age, only 50.9% are exclusively breastfed
60 partly due to mothers returning to work after a child is three months (4). About 40% of migrant
61 laborers leave children in the care of grandparents, most of whom have limited education and
62 care for 1-8 grandchildren each (7,8). A recent report indicates that elderly caregivers in migrant
63 households experience significantly higher anxiety and depression compared to caregivers in
64 non-migrant households (9). The report also indicated that caregivers over the age of 60 have
65 significantly poorer general mental health compared to caregivers less than 60 years of age,
66 possibly due to the lasting effects of the trauma elderly caregivers experienced during the Khmer
67 Rouge and Pol Pot regime of the 1970s (9).

68 World Vision International-Cambodia (WVI-C) and its partners are addressing the high
69 prevalence of underweight children in Cambodia using the Positive Deviance/Hearth (PDH)
70 approach. Positive Deviance is an asset-based, problem-solving, and community-driven
71 approach. It is based on the observation over 30 years ago that in every community, there are
72 certain individuals whose unique behaviors or strategies result in better nutritional outcomes
73 compared to peers who live in similar socio-economic contexts (10). In the 1990s, the Positive
74 Deviance approach was combined with “Hearth sessions”, which are small group sessions for
75 delivering contextualized messages, feeding children a nutrient-dense meal, and practicing the
76 behavior changes being promoted in a community setting, resulting in the Positive
77 Deviance/Hearth Program (PDH) (11). Thus, PDH is a community-based intervention utilizing
78 locally appropriate child feeding practices and a food-based approach to rehabilitate underweight
79 children and promote behavioral changes in caregivers in health-care seeking, child feeding,
80 caring, and hygiene practices. A 2011 systematic review of 17 peer-reviewed intervention trials
81 and grey literature evaluations showed positive results from the PDH approach in specific
82 settings, though improvements in nutritional outcomes were not always as dramatic as hoped
83 (11). It is unclear if the variation in nutrition outcomes is due to differences in design,
84 implementation, utilization, and/or contextual factors. Furthermore, few PDH programs have
85 attempted to address the perennial concerns of high volunteer and caregiver work and time
86 burdens, respectively, to implement and participate in PDH programs (12,13).

87 To increase scalability and reduce volunteer and caregiver work and time burden in PDH
88 programming, WVI-C integrated interactive voice calls (IVC) with PDH programming. While
89 there is some promising research suggesting short-message service/text (SMS) reminders and
90 voice recordings may have a positive impact on infant and young child feeding (IYCF) (14–16),

91 no prior research has investigated the implementation science of PDH nor the added value,
92 opportunity costs, and effectiveness of replacing in-person household visits from PDH volunteers
93 with IVC within PDH programs.

94 A program impact pathway (PIP) is a systematic way to assess the relationships between
95 planned interventions and intended results (17). PIPs can be used for process evaluations or final
96 evaluations (17). PIPs incorporate the logic model components of program inputs, outputs, and
97 outcomes, but they also identify the different pathways of the activities (planned, implemented,
98 and utilized) and influencers (facilitators, barriers, and contextual factors) that may affect
99 intervention effectiveness, thus providing researchers and implementers the ability to identify
100 pathways or obstacles to program impact (18,19). The objective of this paper is to use a PIP to
101 identify the secondary outcomes of facilitators and barriers that influence PDH-IVC design,
102 implementation, and utilization in the context of improving the nutritional status of children in
103 peri-urban Cambodia.

104

105 **METHODS**

106 *Study Context*

107 A longitudinal cluster-randomized controlled study was conducted in three districts
108 located in the Kampong Chnang and Kampong Speu Provinces of Cambodia. The study's overall
109 purpose was to evaluate the impact of two modes for delivering a World Vision IYCF counseling
110 program to reduce the prevalence of malnutrition in children 6-23 months. These two modes
111 were: 1) traditional PDH program with in-person home visits or 2) PDH-IVC program which
112 replaces some face-to-face interactions with phone calls, thus reducing volunteer and staff time
113 and workload. The nutritional outcomes (weight-for-height, weight-for-age, height-for-age z-

114 scores) in both groups were compared to a control group receiving the government's basic health
115 and nutrition package. WVI-C led the project with technical support from World Vision
116 International (WVI), Emory University, and the National Institute of Public Health (NIPH).
117 Three Area Programs (APs), Boribour, Rolea Pha Ea, Samrong Tong, were purposively selected
118 due to similar socio-demographic and health characteristics.

119 WVI-C used 107 Village Health Support Group (VHSG) members as frontline workers
120 (hereafter referred to as volunteers) and four WV project staff overseeing the volunteers,
121 including one project manager and three project coordinators to implement the program for the
122 study over two years. Data was collected using both qualitative and quantitative methods. A
123 process evaluation was conducted in April 2018, four months into the study, and an endline
124 evaluation was conducted in June 2020. There was a slight delay in the endline evaluation
125 because of the Coronavirus Disease 2019 (COVID-19) pandemic restrictions. Quantitative
126 evaluations were conducted at the baseline, midline, and endline of the first year of the study
127 period to assess program effectiveness, primarily focusing on primary outcomes, including
128 improvements in child nutritional status, and the overall study design and methodological
129 approach. In summary, compared to the control group, the traditional PDH and PDH-IVC group
130 had a significant improvement in child nutrition after 3 months with some evidence of sustained
131 impact in only the PDH-IVC group after 12 months. However, the improvements in child
132 nutrition were modest and not as significant as results seen in other contexts. The detailed results
133 of the impact evaluation are described elsewhere (20).

134 *Program Impact Pathway*

135 After the impact evaluation, we developed a PIP to better understand those results. The
136 PIP was developed through an iterative process based on reviewing the project logic model
137 (which includes hypothesized inputs, process, and outputs that ultimately contribute to the
138 impact of improved nutritional status of children 6-23 months in the community); World
139 Vision’s PDH documents,⁵ including the PDH essential elements; the process evaluation,
140 midline, and quantitative endline evaluations; and discussing with the project team. To better
141 understand the pathways or obstacles to program impact, we divided the PIP into three phases:
142 intervention design, implementation, and utilization (**Figure 1**). The PIP guided the development
143 of the data collection tools for the IDIs with caregivers, KIIs with volunteers and project staff,
144 and surveys with project staff as well as the data analysis to identify the secondary outcomes of
145 facilitators, barriers, and contextual factors for each of the phases that are presented in this paper.

146 Facilitators were defined as positive factors contributing to intervention design,
147 implementation, and utilization whereas barriers would impede intervention design,
148 implementation, and utilization for optimal nutrition outcomes. The same factors could both be
149 facilitators or barriers. For example, strong family support could be a facilitator in improving
150 caregiver behaviors, which could then result in improved child nutrition, but poor family support
151 could be a barrier to caregivers changing their behaviors and result in poor child nutrition.
152 Contextual factors were defined as elements specific to the context of the program participants
153 that enhance or constrain the effectiveness of the intervention, even when it is designed and
154 implemented appropriately, thus revealing the necessity of other complementary interventions
155 (17). For example, food insecurity due to drought during the intervention could be a contextual

⁵ [World Vision’s PDH Project Model document with theory of change](#)

156 factor that constrains the effectiveness of the intervention even if the program design and
157 implementation fidelity is high.

158 *Ethical Approval*

159 Approval for the study was obtained from the Cambodian National Ethics Committee and
160 the University of Emory Ethics Board. Oral informed consent was sought before starting the
161 research and subjects were assured of confidentiality. All subjects authorized future use of their
162 data in published research. For all 56 subjects, participation was completely voluntary. Project
163 staff were notified that completion of the surveys did not affect their employment or
164 compensation. Data was kept anonymized at the point of transcription and translation and
165 identification numbers were used for each subject. Recordings were deleted as soon as
166 transcription was completed. The first author was responsible for the security of the identifiable
167 data. Participants did not benefit from participating in the interviews because they could be in the
168 program without participating in the study. Participation in the study was optional and did not
169 impact the families' access or participation in other community health and nutrition services as
170 well. The project team shared preliminary results of the study with the community through a
171 community meeting where participation was optional. The study was registered at
172 clinicaltrials.gov as NCT03399058.

173 *Sampling and Data Collection*

174 Primary data collection involved semi-structured in-depth interviews (IDIs) of primary
175 caregivers (n=32), key informant interviews (KIIs) with volunteers (n=16) and project staff
176 (n=3), and electronic survey with project staff (n=5). The participants for the Caregiver IDIs
177 were selected from a list of the PDH participant children. For the process evaluation, the primary
178 caregivers of the top six children with the greatest improvement in weight-for-age z-scores

179 (WAZ) and the bottom four children with the lowest improvement in WAZ at three months
180 follow-up were selected from the PDH and PDH-IVC intervention groups for an interview.
181 During the final evaluation, the caregivers of the top three children with the greatest and the
182 caregivers of the bottom three children with the lowest change in WAZ and were selected from
183 intervention groups for an interview. Volunteers at the time of the process and final evaluation
184 from each intervention group were randomly selected using a number generator. All WVI-C
185 project staff (n=3) were interviewed during the process evaluation. In the final evaluation, the
186 project staff (n=5) completed an electronic survey evaluation to minimize in-person interaction
187 during COVID-19. One WVI-C project staff's final evaluation survey was excluded because it
188 was incomplete. Two additional WVI nutrition technical specialists' surveys were included in
189 the final evaluation because they played a key role in the design of the project but were not
190 included in the process evaluation because it was conducted too soon after the project started to
191 evaluate the design (**Figure 2**).

192 The KIIs and IDI tools included neutrally-worded, open-ended questions for caregivers
193 and volunteers and electronic multiple choice and open-ended questions for project staff on
194 intervention design, implementation, and utilization to understand facilitators and barriers for
195 each phase. For design, the adherence to preparation for the Hearth sessions by project staff and
196 volunteers were examined by interviewing project staff and volunteers. For implementation, the
197 establishment of Hearth sessions, training and supervision of implementers, knowledge of
198 implementers, intervention delivery mode including Hearth sessions conducted and household
199 follow-ups, and fidelity of intervention delivery were examined by interviewing project staff,
200 volunteers, and program recipients. For utilization, improvement in knowledge, level of
201 confidence (self-efficacy), and behavior change were examined by interviewing staff, volunteers,

202 and program recipients. **Table 1** shows the data collection methods used and the study
203 population included to examine each of the steps in the PIP for the PDH-IVC Intervention.

204 All of the qualitative data was collected by trained interviewers not involved in the
205 project in the local language. The interviewers recorded, transcribed verbatim at the end of each
206 day, and translated into English for analysis. Group feedback, led by the field supervisor, was
207 organized at the end of each data collection day, and then the field supervisors briefed the
208 Primary Investigator (PI) daily throughout the data collection period. The study coordinators and
209 supervisors reviewed the transcripts against the recording to check the completeness of the
210 transcripts and deleted the recordings afterwards.

211 *Data Analysis*

212 Qualitative data transcripts in English from the process and endline evaluation were
213 uploaded to NVivo Version 12.0 and analyzed using a mixture of deductive and inductive coding
214 techniques. The different steps in the PIP under intervention design, implementation, and
215 utilization determined the deductive codes (**Figure 1**). Two authors identified inductive codes
216 from reviewing 22 transcripts and then agreed on the final codebook. The final codebook was
217 shared with two additional data analysis team members to code the electronic survey data and the
218 process evaluation report. Facilitators, barriers, and contextual factors for each step of the PIP
219 were identified based on the codes that emerged. A design and implementation quality assurance
220 tool⁶ (DIQA) for PDH was used to assess program adherence.

221 **RESULTS**

222 *Sample Characteristics*

⁶ [PDH Design and Implementation Quality Assurance Tool](#)

223 **Table 2** presents the characteristics of the participants in the process and qualitative
224 evaluation. Chi-square test for independence showed that the characteristics of participants were
225 similar in both evaluations, except for age. There were significantly more respondents in the 35-
226 44 age group in the final evaluation.

227 *Evaluation Results*

228 The results are presented as facilitators, barriers, and contextual factors contributing to
229 the three intervention phases: design, implementation, and utilization (**Table 3**).

230 **Design**

231 Analysis of the surveys, IDIs, KIIs, and DIQA results indicated that there was good
232 adherence. Some of the facilitators for the high adherence included the involvement of nutrition
233 advisors, use of design tools, and community mobilization.

234 *Nutrition advisors and design tools.* The data from the electronic surveys of project staff and
235 IDIs with volunteers identified that involving nutrition advisors and using design tools, like the
236 menu calculator, helped to simplify the technical steps of the design phase and enabled a
237 thorough review of the formative research, development of the key health messages, and menu
238 design, thus facilitating adherence to the essential elements of PDH:

239 “It was important for a technical nutrition specialist to help support the situational
240 analysis data analysis and to help identify the major challenges in the communities contributing
241 to malnutrition.”

242 (Project Staff, 35 years, electronic survey)

243 **Community mobilization.** All project staff expressed that it was important to invest in
244 community mobilization:

245 “During this study, intensive community mobilization to involve the community leaders,
246 health facility staff, local authorities, and community members was necessary for a successful
247 project.”

248 (Project Staff, 35 years, electronic survey)

249 Project staff mentioned that community mobilization activities such as PDH orientations and
250 feedback sessions, community involvement in the volunteer selection, and linking participant
251 children to basic Ministry of Health (MoH) health and nutrition services were particularly
252 important facilitators. Interestingly, project staff and volunteers also mentioned that poor
253 community mobilization resulted in poor acceptance of the program by both the community and
254 MoH and that this would be a significant barrier for the next step of implementation:

255 “If not all levels of stakeholders are involved, it can hinder the continuity of services and
256 linkages to MoH’s health and nutrition services and proper referrals and follow-ups of severely
257 wasted children.”

258 (Project Staff, 61 years, electronic survey)

259 Thus, in-depth community mobilization is critical during the design phase.

260 **Implementation**

261 The data from the electronic surveys, KIIs, and IDIs also illustrated that intervention
262 implementation was influenced by facilitators and barriers (**Table 3**). A few key facilitators and
263 barriers directly affecting PDH-IVC include the following:

264 ***Volunteers retain knowledge and skills after training.*** The final evaluation data indicates that
265 70% of volunteers could recite all six key Hearth messages and the ingredients for PDH menus.
266 Volunteers mentioned the facilitator for this were the quarterly refresher trainings that included
267 all the information needed for them to lead Hearth sessions, and counseling for conducting
268 follow-up visits or phone calls.

269 ***Follow-up monitoring, tools, and guide.*** A caregiver of a PDH-IVC participant child mentioned:

270 “The follow-up phone calls from PDH volunteer are helpful.”

271 (Female Volunteer, 53 years, KII)

272 Volunteers expressed that follow-up monitoring tools like the *Household Observation Checklist*
273 were helpful to guide their follow-up sessions, which was a facilitator for program
274 implementation. However, all the volunteers said they did not have a guide for follow-up phone
275 calls, which was a barrier, and that they would have liked one in addition to the household
276 observation checklist:

277 “No, I did not have [a guide for the follow-up phone calls]. It would have been helpful to
278 have one.”

279 (Male Volunteer, 34 years, KII)

280 ***Supervision, spot checks, and coaching.*** Supervision of volunteers was conducted by checking
281 the monthly phone bills for the call duration and to whom the calls were made. Also, spot checks
282 were done with the caregivers and volunteers. With the caregivers, project staff called random
283 caregivers to ask when the last time was they spoke with the volunteer, how long they spoke for,

284 and what were the key messages the volunteer shared with them. With the volunteers, to ensure
285 quality phone calls were being made, one WV project staff member said:

286 “I [project staff] asked the volunteer to call to educate mothers/caregivers while I am
287 nearby and listen to him/her call, after that, I would correct and provide feedback from one step
288 to one step.”

289 (Project Staff, 34 years, electronic survey)

290 Such coaching and feedback sessions were conducted regularly at the beginning of the
291 program implementation, which was a key facilitator. All project staff and volunteers mentioned
292 during the final evaluation that monthly or bi-monthly volunteer feedback meetings and checking
293 monitoring data for nutritional status of children was invaluable to identify changes needed in the
294 program and to immediately make adjustments during implementation, such as making changes
295 to the menu to consider the seasonality of foods available and improving the delivery mode of
296 the key Hearth messages to make it more interactive for caregivers:

297 “Follow-up feedback sessions with volunteers were held quarterly and data was
298 monitored and analyzed to see how the sessions and follow-ups could be improved regularly.
299 This was important because we improved the menus, addressed high levels of food insecurity
300 during lean seasons with coping mechanisms...improved the Hearth messages and the delivery
301 modes of the messages...to ensure the Hearth sessions and follow-ups were closely aligned to
302 high program fidelity.”

303 (Project Staff, 35 years, electronic survey)

304 ***Lack of time and work overload.*** A significant barrier expressed by all volunteers and caregivers
305 was the lack of time and resources for both which would affect volunteer work burden and
306 caregivers' attendance at Hearth sessions:

307 "Some caregivers come late and sometimes leave early, because they are busy with
308 housework, washing cloth[es], and no one else cares for the home."

309 (Female Volunteer, 50 years, KII)

310 "During home visit, caregiver do not have much time to discuss with me, at the same
311 time, she does her housework and talk."

312 (Female Volunteer, 50 years, KII)

313 "I [grandmother] have to prepare food cooking by using ingredients learned from Hearth
314 session only one time per week, because, I have no much money and am busy with my small
315 business."

316 (Grandmother, 57 years, IDI)

317 Volunteers also felt time constraint and financial burden:

318 "Underweight children are far from my house. It takes much time for home visit and
319 money is expensive for gasoline."

320 (Female Volunteer, 57 years, KII)

321 Volunteers mentioned using phones helped save time. Phone logs of volunteers and caregivers
322 verified during interviews that calls would average approximately 15 minutes for Hearth Days
323 and 7 minutes for Hearth Follow-up Days, but in-person sessions would take approximately 2
324 hours and 1 hour, respectively. Volunteers mentioned that calling takes less time and is less

325 burdensome and gives one-on-one counseling time during Hearth sessions for both volunteers
326 and caregivers:

327 “I spent about 10-15 minutes on phone calls for each household and for face-to-face
328 home visits, it took around 1 hour.”

329 (Female Volunteer, 57 years, KII)

330 “Phone call is easy, I do not spend much time, I am not too tired.”

331 (Female Volunteer, 50 years, KII)

332 “Phone calls allow them to have one-on-one sessions with the volunteers. That one on
333 one time is difficult to get during Hearth sessions because there are many caregivers and children
334 and it could get hectic. So they [caregivers] mentioned that they liked the private conversations
335 over the phone which allowed them to be open and ask difficult or embarrassing questions they
336 would otherwise not be able to ask during a group session.”

337 (Project staff, 35 years, electronic survey)

338 “Caregivers prefer the Hearth session phone call because they have time to do
339 housework. I prefer using a phone call to follow-up, it is easy, the caregiver gets the information
340 faster.”

341 (Female Volunteer, 50 years, KII)

342 Overall, volunteers expressed that they prefer to use a combination of mobile phone calls and in-
343 person visits, rather than mobile phone calls alone. This allowed the volunteers to physically see
344 children eating, gaining weight, or improving in their clingy behaviors, which could not be well
345 understood if only relying on providing support over the phone:

346 “Hearth session face-to-face is still important because...you can see how much a child
347 eats, the child is happy, and caregivers can exchange their knowledge and practice at home.
348 Hearth session face-to-face help caregivers to understand on how to cook and remember the key
349 message of Hearth session”.

350 (Female Volunteer, 57 years, KII)

351 “Just using mobile phone calls without face-to-face Hearth sessions, caregivers could
352 change their behavior on feeding and child care, but it is not fully effective like [face-to-face]
353 Hearth session.”

354 (Female Volunteer, 57 years, KII)

355 “I preferred to receive phone calls for Hearth session. It saves time as we can do
356 housework and talk to a volunteer at the same time. Even if I am not at home or in the village, I
357 still get counseling from a volunteer.”

358 (Mother, 35 years, IDI)

359 **Poor phone network.** Volunteers and caregivers mentioned poor phone network connection in
360 some areas was another barrier:

361 “It is not easy for this area; sometimes, phone service is poor.”

362 (Female Volunteer, 57 years, KII)

363 **Utilization**

364 The utilization of the intervention in improving caregivers’ knowledge, level of
365 confidence, and behavior change to improve the nutritional status of children was also influenced
366 by multiple facilitators and barriers (**Table 3**).

367 ***Family and volunteer support.*** Among the children with the greatest improvement in WAZ, a
368 common facilitator for caregivers was familial support with household chores and/or childcare
369 responsibilities, allowing participation in Hearth sessions, improved behavior change, and
370 increased confidence in caregivers in child feeding and caring practices:

371 “In my family, we support each other even my husband he helps to cook so I don’t have
372 any challenges [in changing my behaviors learned during Hearth sessions].”

373 (Mother, 35 years, IDI)

374 Project staff mentioned that they believe mobile phones calls from volunteers without face-to-
375 face Hearth sessions would not have as great of an impact in behavior change:

376 “I think Caregivers still need some face to face interactions [rather than using mobile
377 phones alone]. It may not be as much as what is currently in place for PDH, but I think for
378 behavior change to take place, caregivers need to have a relationship with other caregivers and
379 the volunteer and that is best achieved by meeting face to face a few times. The phone calls
380 would have to be individualized and couldn't be just a robot calling, but truly interactive where
381 the caregiver and the volunteer are discussing and brainstorming together what are their
382 challenges to behavior change and possible solutions.”

383 (Project staff, 38 years, electronic survey)

384 “Several caregivers mentioned that they liked the combination of face-to-face and mobile
385 phone calls because it saves them travel time. The face-to-face interaction at the beginning of
386 Hearth sessions helps to build the trust and relationship with the volunteers, but the phone calls
387 allow them to have one-on-one sessions with the volunteers. That one-on-one time is difficult to
388 get during Hearth sessions...”

389 (Project staff, 35 years, electronic survey)

390 ***Inconsistent use of phones.*** The volunteers also expressed inconsistent use of phones by
391 caregivers was a barrier. Volunteers would have difficulty reaching grandmothers over the phone
392 because they are unfamiliar with carrying phones with them:

393 “Using the mobile phone to call to caregivers is not easy for this area. Some caregivers
394 have gone to the rice field and keep the phone at home.”

395 (Female Volunteer, 57 years, KII)

396 **Contextual Factors**

397 There are several contextual factors for peri-urban Cambodia that influenced the
398 intervention implementation and utilization and limited caregivers from changing their behaviors
399 to improve children’s nutritional status. One contextual factor that continually emerged included
400 the migration of mothers for work and the primary caregiver’s responsibilities falling on
401 grandmothers. One caregiver mentioned:

402 “I am [a grandmother who] is busy with housework, I take care of other grandchildren,
403 and sometimes I go to the rice field. For the mother, she goes to work at the factory from
404 Monday to Saturday.”

405 (Grandmother, 53 years, IDI)

406 Many times, these grandmothers are older and overworked, have a low level of education,
407 experiencing high levels of prolonged food insecurity and lack support, time, and financial
408 resources to care for multiple grandchildren and aging husbands:

409 “Everyday, I take care of 3 grandchildren.”

410 (Grandmother, age unknown, IDI)

411 “I am old and taking care of 2 grandsons, and I’m so tired to cook the nutritious food for
412 the baby. I feel overwhelmed when I feed my grandchild as I need to use active feeding; if I
413 don’t do it my grandchild will not eat. Sometimes, I call for my husband to help as I was so tired,
414 but he is old too.”

415 (Grandmother, age unknown, IDI)

416 Volunteers also expressed that due to a lack of time, mental capacity, burden of caring for
417 multiple children simultaneously, and low energy, elderly caregivers had difficulty absorbing the
418 messages during Hearth sessions and attending the whole Hearth session, making the Hearth
419 meals at home and practicing the food preservation techniques, and growing home gardens:

420 “Sometimes, some caregivers are not remembering the six key messages because most of
421 the caregivers are old and take care of a lot of grandchildren. During Hearth session, grandma
422 cannot concentrate well on the key messages.” (Female Volunteer, 57 years, KII)

423 “The first challenge is the mother is working and leave their child with a caregiver who is
424 old when we provide health education, elders seem to have difficulty in absorbing the messages.”

425 (Project Staff, 34 years, survey)

426 “Time constraint is another barrier as grandma or working mothers usually complain
427 about not having enough time to prepare proper food for their children.”

428 (Project Staff, 60 years, survey)

429 **DISCUSSION**

430 Port et al. (21) stated, “PIP analysis can help identify successes and bottlenecks or
431 constraints to effective implementation that may affect the impact on key outcomes”. A strength
432 of our analysis is that it builds on the quantitative results to further understand the primary
433 outcomes (20). Our study used a PIP analysis to identify the facilitators, barriers, and contextual
434 factors along the PIP pathway of the PDH-IVC intervention program in Cambodia that could
435 have influenced the nutrition outcomes from the impact evaluation that was conducted in the first
436 year (20). The PIP analysis also helped to identify ways in which other similar programs could
437 be strengthened in design and implementation to maximize the nutritional outcomes and impact.
438 To our knowledge, this study is the first to apply a PIP analysis to a PDH program with an IVC
439 component.

440 Within the PIP pathway, the study identified the key facilitators to be quality training
441 with immediate implementation afterward, nutrition advisor support and tools to simplify menu
442 design, community mobilization and linkage to existing health and nutrition services, volunteers
443 retaining knowledge and skills after training, follow-up tools and guides, supervision and spot
444 checks of volunteers, family support, and availability of resources (**Figure 3**). The PIP analysis
445 also identified barriers along the pathway that may have contributed to less than optimal
446 nutritional outcomes including lack of time and overworked volunteers and caregivers, poor
447 phone network, lack of resources, low level of education and old age of primary caregivers, and
448 inconsistent phone use among grandmothers (**Figure 3**). Some of our project staff and volunteers
449 reported that certain factors like community mobilization were facilitators, but others said those
450 factors could also become barriers if not given sufficient attention. Thus, these factors should be
451 given particular attention as powerful influencers of program implementation. Many of the
452 facilitators and barriers, such as family support and lack of time for caregivers, align with the

453 findings from another PIP analysis which also sought to identify critical steps in the
454 implementation and utilization of a behavior change communication intervention promoting
455 infant and child feeding practices in Bangladesh (19).

456 Our study was also able to identify contextual factors that influence intervention
457 utilization along the PIP (**Figure 3**). In the peri-urban Cambodian context of this study, at the
458 household level, it was clear that contextual factors including food insecurity, frequent migration
459 of mothers to work in garment factories, and the primary caregiver role being left to
460 grandmothers, highly limited the behavior change of caregivers. In 2019, International
461 Organization for Migration reported that the prevalence of depression and anxiety for caregivers
462 in Cambodian migrant households was 45 percent and 53 percent, respectively, significantly
463 higher than among caregivers in non-migrant households (9). They also reported that older age
464 (>60 years of age) could be a risk factor for poor mental health (9). Their study also found that
465 primary caregivers still showed the symptoms of distress stemming from post-trauma
466 experienced during the Khmer Rouge Regime, with elderly caregivers having a higher level of
467 distress than younger caregivers (9). Although little research has been published on the
468 association between grandmothers' mental health and grandchildren's growth and development,
469 there is evidence that the mental health of mothers influences the growth and development of
470 children (22). This impact is likely to be similar regardless if it is the grandmother or the mother
471 as the primary caregiver (23). Our study did not evaluate the mental health of program recipients.
472 However, the contextual factors that surfaced during the IDIs and KIIs reveal that interviews
473 with caregivers and volunteers hint there is a mental health component as the grandmothers share
474 that they feel overwhelmed and over worked with limited energy, caring for multiple
475 grandchildren. Additional supporting interventions addressing elderly caregivers' mental health

476 and their lack of time and resources should be included in the overall program to have the
477 greatest impact. Given that such contextual factors can restrict program utilization it is likely that
478 without additional complementary interventions, there will be limited improvements in nutrition
479 outcomes even with good program design and intervention fidelity. These contextual factors
480 may have contributed to the modest improvements in child nutritional status at 12-month follow-
481 up (20). Our findings align with another study by Schneiders et al. (24), which observed in
482 migrant households, grandparents are the primary caregiver for children and tend to their
483 nutritional needs. The study also highlighted that to improve child nutrition, interventions need
484 to be designed in ways to support and enable grandparent caregivers in Cambodia.

485 Volunteers expressed that having the first few initial in-person Hearth sessions helped
486 with behavior change because it helps to develop a relationship and trust with the program
487 recipients before providing messages through phone calls. The volunteers and caregivers said
488 they prefer having the option of using a mixture of in-person and IVC sessions and follow-up.
489 Volunteers mentioned that they would have to make multiple household visits if caregivers were
490 not home, but with phone calls, they could call again during a different time of day, if program
491 recipients do not answer the first time, which is time-saving. Several caregivers also mentioned
492 that they appreciated phone calls because they could attend to other chores and work while on
493 the phone and the one-on-one time with volunteers was valuable to ask questions difficult to ask
494 in group settings. Project staff expressed that key factors to consider when implementing IVC
495 include: ensuring volunteers are given proper training and coaching focused on how to
496 communicate the messages and provide counseling clearly over the phone, providing checklists
497 and guides when sharing key messages and counseling program recipients, closely supervising

498 and conducting feedback sessions with volunteers, and making spot checks with program
499 recipients.

500 While prior SMS-based behavior change interventions have reported high levels of
501 satisfaction, it is highly dependent on users' literacy level, age, educational status, and frequency
502 of mobile phone use for overall effectiveness (25,26). However, IVC messages may be more
503 appropriate than SMS-based approaches among low-income and primarily illiterate populations.
504 Studies in addition to our own, provide evidence that receiving and listening to tailored IVC
505 messages are associated with significant improvements in maternal knowledge and infant care
506 and feeding practices (27,28). Our study also found volunteers and caregivers preferred the
507 blended approach of IVC and in-person sessions as phone calls were flexible, more accessible,
508 time-saving than in-person sessions, and there is still sufficient personal connection when talking
509 over the phone. IVC may be an effective strategy that can be quickly scaled up since most of
510 peri-urban populations use simple mobile phones daily. Also, it does not require complex skills
511 needed for picture messaging, use of smartphones or tablet applications, ensures the right person
512 receives the information, and it does not require high literacy levels or availability of local scripts
513 on phones, which another study in Cambodia found was a barrier (29).

514 Our study has some limitations. First, we had a limitation in utilization and uptake of
515 behavior change because the contextual factor of elderly caregivers' mental health was not
516 identified during the formative research step in the design process. Thus, the study did not
517 include additional complementary interventions to address the resource, time, and health
518 constraints caregivers faced. Second, the final qualitative evaluation had to be conducted in the
519 context of COVID-19 so a survey had to be used with program staff and IDIs and KIIs done with
520 masks and social distancing, making it difficult to build rapport with interviewees and interpret

521 body language. Thirdly, the PIP analysis does not allow for causal inference. However, it helps
522 to map and measure the different elements of a program to assess implementation fidelity and
523 utilization of the interventions by beneficiaries, as it did in our study (17). Moreover, the PIP
524 also aided in identifying and testing key assumptions and exploring critical linkages between
525 design, implementation, utilization, and contextual factors (17). Fourthly, there is potential for
526 response bias for each category of respondent. The caregivers, volunteers, and project staff could
527 have amplified the benefits of the PDH-IVC program compared to the traditional PDH program
528 because it is an innovative program using technology. However, measures were taken to
529 minimize response bias such as standardizing the interviews as much as possible by training the
530 interviewers to use neutral-wording for interviews and surveys, keeping questions open-ended,
531 probing for both positive aspects and areas of improvement for the program, using facilitators for
532 the KIIs, IDIs, and surveys who were not involved in the project, assuring all participants of
533 confidentiality, and ensuring project staff surveys were kept anonymous and not contingent on
534 their employment. Response bias could have been a limitation, but the study was able to get a
535 variety of responses for both positive aspects and areas of improvement for the program from
536 each category of respondents.

537 **CONCLUSION**

538 The study's findings highlight various facilitators and barriers that need to be given
539 special attention during the design and implementation phases of PDH and PDH-IVC. The
540 mental health, time, and resource constraints of elderly caregivers should also be addressed for a
541 context like Cambodia when implementing child-focused health and nutrition programs. We
542 highly recommend for future PDH and PDH-IVC programs to thoroughly understand contextual
543 factors including family dynamics in the design phase as it can influence the targeting and

544 identify necessary program adaptations or additional complementary interventions for optimal
545 results. Also, IVC is a new innovative approach using mobile technology that may be effective in
546 providing targeted health, nutrition, and hygiene messaging and counseling to replace the
547 majority of in-person visits to save time and reduce the workload of frontline workers. IVC may
548 especially be useful when a quick scale-up approach is needed to continue to provide health and
549 nutrition services during times like a pandemic when social distancing is needed in peri-urban
550 contexts of low and middle-income countries. We recommend further research to be done to
551 determine if video calling or other innovative approaches using mobile phones, effectively
552 provide public health messages and counseling, contributing toward behavior changes for remote
553 areas.

554

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564 **Authorship**

565 The authors' responsibilities were as follows— DB, KR, CC, MFY, and HH: were involved in
566 the study design; DB, KR, CC, MFY, SO, and HH: supported data collection and analysis; HH,

567 DB, and KR: provided oversight for implementation; DB and KR: wrote the manuscript; MFY:
568 provided significant feedback and comments and DB: had primary responsibility for final
569 content. All authors read and approved the final manuscript.

570 **Data Sharing**

571 Data described in the manuscript, questionnaires, analysis, and code book, will be made publicly
572 and freely available without restriction at <https://doi.org/10.6084/m9.figshare.13524170.v1>

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List of Figures

Figure 1. The program impact pathway for the Positive Deviance/Hearth – Interactive Voice Calling nutrition program

Figure 2. Flow diagram of the participant summary for the process and endline evaluation

Abbreviations: IVC – Interactive Voice Calling; PDH – Positive Deviance/Hearth; WVI-C – World Vision International-Cambodia; WVI – World Vision International

Figure 3. Facilitators, barriers, and contextual factors identified for the design, implementation, and utilization phases within the PDH-IVC program’s program impact pathway

Abbreviations: F2F – Face-to-face; GMP – Growth Monitoring and Promotion; HH – household; H/N – Health and Nutrition; IVC – Interactive Voice Calling; mo – month; PDH – Positive Deviance/Hearth; PDI – Positive Deviant Inquiry

Table 1. Methods to Study the Steps in the PIP of the PDH-IVC Intervention

Steps in the Program Impact Pathway	Data Collection Method Used	Study Population
Intervention Design		
Partnering with local authorities & community members	KII, Survey	WV project staff
Situational analysis and Positive Deviance Inquiry data collected & analyzed	KII, Survey	WV project staff
	KII	Volunteers
Key Hearth Messages and Menus designed	KII, Survey	WV project staff
Linkages to Health and Nutrition services established (Growth Monitoring and Promotion, deworming, Vitamin A supplementation, immunization)	KII, Survey	WV project staff
	KII	Volunteers
PDH Volunteers identified & selected	KII, Survey	WV project staff
Intervention Implementation		
Hearth sessions established	KII, Survey	WV project staff
	KII	Volunteers
Volunteers received Hearth session training	KII, Survey	WV project staff
	KII	Volunteers
Volunteers received participant follow-up training	KII, Survey	WV project staff
	KII	Volunteers
Volunteers supervised & Data Monitored (tools)	KII, Survey	WV project staff
	KII	Volunteers
Hearth sessions conducted (in-person and/or mobile phones)	KII, Survey	WV project staff
	KII	Volunteers
	IDI	Caregivers
Intervention Utilization		
Participants received & understood key Hearth messages	KII, Survey	WV project staff
	KII	Volunteers
	IDI	Caregivers
Follow-up of participants conducted (in-person and/or mobile phones)	KII, Survey	WV project staff
	KII	Volunteers
	IDI	Caregivers
Improved participant confidence in child nutrition, hygiene, & caring practices	KII, Survey	WV project staff
	KII	Volunteers
	IDI	Caregivers
Improved behaviors around child nutrition, hygiene, & caring practices	KII, Survey	WV project staff
	KII	Volunteers
	IDI	Caregivers

Abbreviations: IDI – In-depth interview; IVC – Interactive Voice Calling; KII – Key informant interview; PDH – Positive Deviance/Hearth; PIP – Program Impact Pathway; WV – World Vision

Table 2. Characteristics of Participants in Process and Final Evaluation

	Process Evaluation (n _{Total} =29)	Final Evaluation (n _{Total} =27)	p-value
	Respondents, n (%)	Respondents, n (%)	
Sex			0.45
Male	3 (10%)	2 (8%)	
Female	26 (90%)	25 (92%)	
Age			0.02 ^a
25-34	11 (38%)	4 (15%)	
35-44	2 (7%)	11 (41%)	
45-54	11 (38%)	8 (29%)	
>54	5 (17%)	4 (15%)	
Area Program			0.93
Samrong Tong	9 (31%)	8 (32%)	
Rolea Pha Ea	13 (45%)	12 (48%)	
Boribour	7 (24%)	5 (20%)	
Intervention Group			0.47
PDH	17 (59%)	12 (50%)	
PDH-IVC	12 (41%)	13 (50%)	
Type of Respondent			0.24
Mother	9 (31%)	8 (30%)	
Father	2 (7%)	N/A	
Grandmother	9 (31%)	4 (15%)	
Volunteer	6 (21%)	10 (37%)	
Project Staff	3 (10%)	5 ^b (18%)	

^a p-value for significant difference between process and final evaluation

^b Two additional female Global Technical Advisors between ages 35-44 were interviewed and were not from a specific intervention group or area program

Abbreviations: IVC – Interactive Voice Calling; PDH – Positive Deviance/Hearth; p-value – probability value

Table 3. Key Facilitators and Barriers Identified in the Program Impact Pathway Phases

Program Impact Pathway Phases	Facilitators	Barriers
Design	<ul style="list-style-type: none"> • Quality Training using WV PDH Training Manual for Facilitators and Volunteers • Trained staff • Immediate Implementation after trainings • Technical support for formative research analysis, design of messages and menu • Tools developed to simplify technical steps of PDH (menu calculator) • Community Mobilization (community members, health facility staff, district health staff) <ul style="list-style-type: none"> ○ Community involved in volunteer selection ○ Community feedback sessions (results of formative research shared and key messages shared to be promoted with the entire community) • PDH program linkage with Health and Nutrition Services (Partner with MoH to provide Vitamin A, deworming, and immunization for PDH participant children) 	<ul style="list-style-type: none"> • Poor community mobilization results in poor acceptance of the program by the community and MoH
Implementation	<ul style="list-style-type: none"> • Volunteers retain knowledge and skills after training • Quarterly volunteer refresher trainings • Improved recognition and valued role of volunteers • Strong volunteer support inspires families to change behaviors • Regular Growth Monitoring and Promotion sessions identify PDH participant children easily • Monitoring tools to simplify volunteer work (during Hearth and household follow-up) <ul style="list-style-type: none"> ○ Paper-based ○ Guides for phone calls 	<ul style="list-style-type: none"> • Work burden of caregivers • Elderly volunteers had a hard time absorbing new skills and translating those skills to community • Poor linkages with Health and Nutrition services (poor deworming, Vitamin A, and vaccination coverage) • Poor supervision and guidance for volunteers

Program Impact Pathway Phases	Facilitators	Barriers
Implementation	<ul style="list-style-type: none"> • Supervision tools and spot checks (ensure calls made and quality of phone calls) • Coordination between volunteers and caregivers agreeing on time and place for Hearth sessions • Volunteer feedback meetings and monitoring data check (monthly) – helps to identify changes needed in the program and to immediately make changes during implementation (menus, alter messages during the food insecure period, and improve the delivery mode of messages) • Using phones help save time and travel costs and gives one-on-one counseling time during Hearth for both volunteers and caregivers 	<ul style="list-style-type: none"> • Lack of time of caregivers resulting in poor attendance of caregivers • Volunteer time constraint and financial burden
Utilization	<ul style="list-style-type: none"> • Family support in household chores and/or childcare responsibilities • Volunteer support • Phone calls are flexible, save time and cost for both volunteers and caregivers, and still personal enough (attendance higher in PDH-IVC group) • Caregivers seeing weight gain and other positive changes in their children • Access to mobile phones • Regular access to the phone network 	<ul style="list-style-type: none"> • Lack of support • Lack of time of caregivers and volunteers • Lack of financial resources • Primary caregiver (Grandmothers’) low level of education • The old age of caregivers • Work burden of elderly caregivers • Elderly caregivers’ inconsistent phone use • Phone network poor in some areas • Volunteers cannot observe children when only relying on phone calls

Abbreviations: IVC – Interactive Voice Calling; PDH – Positive Deviance/Hearth; MoH – Ministry of Health; WV – World Vision